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Outcomes

We believe that a key contributor to performance is a focus on targeted outcomes. These outcomes can take different forms and are dependent on precise client needs.

Some typical outcomes to deliver alpha performance are:

Improved effectiveness of CEO's leadership of top team and business

Considered decisions by COO on implementation of strategy initiative

Improved institutional client relationships for sales manager

Highly effective 'First 100 Days' for new CEO

New ways of leading and managing owner managed institutional boutique

Successful leadership of change initiative

Improved leadership of sales team

Managing sales team to new remuneration structure

More effective contribution from a re-aligned marketing team

Creative mentoring of CEO and Board on talent management strategy

Enhanced influencing skills for finance director

Development of director skills for talented manager

More focused and effective management team